



File Sharing for the Biomedical and Pharmaceutical Industry

White Paper

File Sharing for the Biomedical and Pharmaceutical Industry

Corporations in the pharmaceutical and biomedical industries are constantly adopting new technologies to meet and exceed the increasing demands of sales and marketing team members, patients, healthcare professionals, researchers and other business partners. Driven by the need to reduce costs and increase productivity, they are moving away from traditional methods of information sharing and are adopting easier and more secure online platforms. Egnyte addresses these needs with an online file sharing and storage solution designed for businesses with a significant focus on security, privacy and complete audit capabilities.



Compliant file sharing for R&D

Pharmaceutical departments rely on extensive file sharing of test results, patient data and lab protocols during their research and development phases. Traditional methods of sharing files over email, FTP and USB drive have security flaws, and often run the risk of violating HIPAA compliance and FDA regulations. Egnyte offers companies a **secure method to share specific folders and files** of any size. Egnyte enables users to create shared, permission-based folders, which serve as the focal point of a sustained collaborative effort. Egnyte also provides the ability to send specific files by creating secure web links with the option to set expiration dates, password protection, or internal only. Administrators have the ability to monitor and wipe any outstanding file links. This level of data sharing and control, combined with Egnyte's enterprise-class data encryption, allow healthcare companies to adhere to strict HIPAA and FDA regulations.

Collaborate across remote offices and teams

Whether it's project managers, lab researchers or the sales team on the field presenting to medical service providers, they need a fast and reliable way to collaborate. Egnyte Storage Sync enables cross-office collaboration across any number of storage devices, so **distributed teams and departments can work together on the same set of files**, as if they're in the same office. Features like automatic file versioning ensures that when a change is made to a file



stored on Egnyte, a newer version is automatically created and added to the folder containing the earlier version. File versions are time-stamped and include the name of the user who made changes to the file. Administrators can also decide how many versions are retained at any time.



Secure file access with enforced folder permissions

Remote file access is becoming a necessity for pharmaceutical employees, but access beyond the firewall using a traditional VPN can be cumbersome and slow. Egnyte solves that problem by offering secure online file access with **enforced user authentication and folder permissions**. No matter what location or access method (web browser, mapped drive, secure FTP, desktop sync, mobile/tablet app) employees are always authenticated using company specific authentication policies. Every employee has a unique set of folder and sub-folder access permissions, regulated by the administrator. Employees can never view folders they aren't permitted to, ensuring privacy and compliance across all company data.

Control, visibility and auditing

Employees don't always have online access to their files, but saving critical company data such as lab results and drug approval processes on personal laptops or mobile devices can lead to serious security issues. Egnyte addresses the security needs of medical companies by providing **complete control over folder access and real-time visibility on all user activity**. Administrators can deactivate user accounts as needed (e.g. when an employee leaves the company) and easily assign and revoke permissions on any folder. Egnyte also provides administrators with a rich set of controls such as audit reporting, trash retention policy, file versioning, link controls, shared folder notifications, and desktop sync enablement.



About Egnyte

Over 1 billion files are shared daily by businesses using Egnyte's unique technology, which provides the speed and security of local storage with the accessibility of the cloud. Users can easily store, share, access and backup files, while IT has the centralized administration and control to enforce business policies. Founded in 2007, Egnyte is based in Mountain View, California and is a privately held company backed by venture capital firms Google Ventures, Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit <http://www.egnyte.com> or call **1-877-7EGNYTE**.